



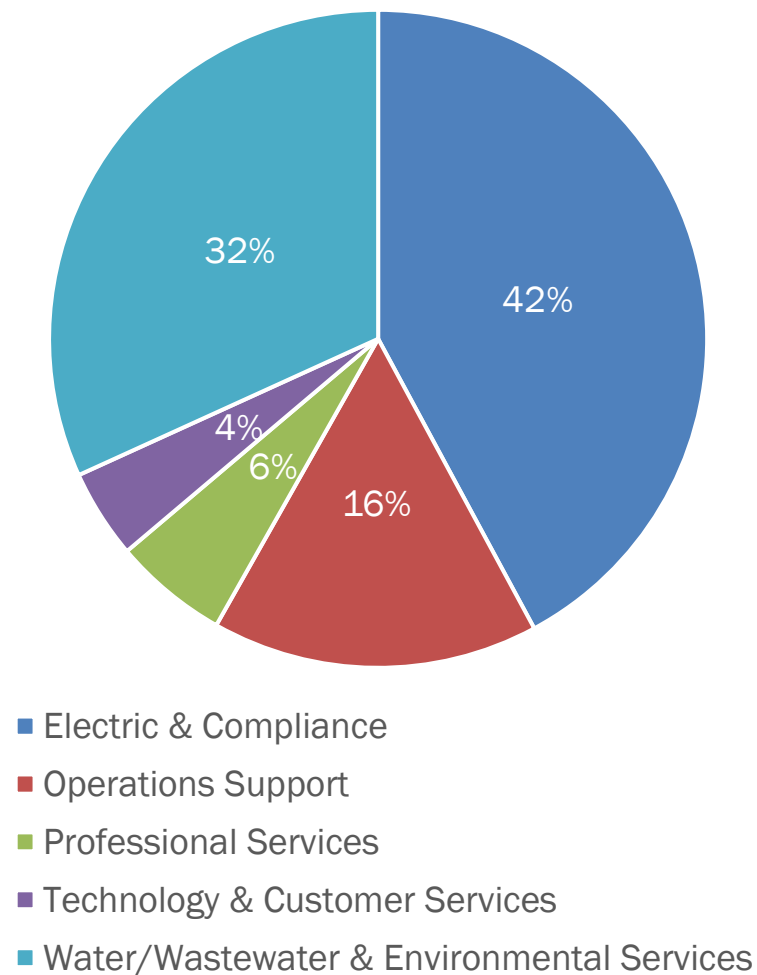
JEA FY25 Upcoming Opportunities

Joe Perez
Portfolio Manager





FY25 Procurement Summary



Category	Spend
Electric & Compliance	\$530M
Operations Support - Fleet, Inventory, Investment Recovery	\$202M
Professional Services - Facilities, HR, Finance	\$71M
Technology & Customer Services	\$55M
Water/Wastewater & Environmental Services	\$400M



Electric and Compliance



FY25 Sourcing Initiatives

Continuing Contracts

Project Name	Estimated Cost Range	Multiple Contracts	Planned Date	JSEB Opportunity
Crane Maintenance	\$800,000 - \$900,000	Yes	January 2025	No
Network Protectors for Inventory	\$5,600,000 - \$5,700,000	Yes	March 2025	No
Eng. Services Protection & Controls	\$7,200,000 - \$7,300,000	Yes	March 2025	No
Valve Services	\$3,000,000 - \$3,100,000	Yes	April 2025	No
Security Controls	\$5,400,000 - \$5,500,000	Yes	June 2025	No
Video Surveillance - Testing, Install, & Repair	\$7,000,000 - \$7,100,000	Yes	June 2025	No
NGS Fire Alarm and Sprinkler System Testing, Install, & Repair	\$2,400,000 - \$2,500,000	Yes	June 2025	No
Substation Equip	\$1,800,000 - \$1,900,000	Yes	June 2025	No
Pole Line Hardware for Inventory	\$16,000,000 - \$18,000,000	Yes	July 2025	No
Turbine Maintenance	\$26,000,000 - \$28,000,000	Yes	September 2025	No
Borescope/NDA	\$600,000 - \$700,000	Yes	September 2025	No
OH/UG T&D	\$28,000,000 - \$30,000,000	Yes	September 2025	No



Electric and Compliance



FY25 Sourcing Initiatives

Capital Projects

Project Name	Estimated Cost Range	Scope Description
College St Substation 13.2kV Switchgear Replacement	\$5,900,000 - \$6,000,000	Substation Switchgear Engineering, Equipment, Construction/Installation
St Johns 4kV Substation Rebuild	\$5,700,000 - \$5,800,000	Engineering, Equipment, Construction/Installation
BBGS - B50 – Standby Emergency Diesel Generator Integration	\$600,000 - \$700,000	Integrate the 480V, 1200KW diesel backup generator being provided by JEA’s facilities department to the plant’s electrical system.
NGS - N00 - Material Handling / By Products Building	\$1,500,000 - \$2,500,000	Furnish and install a single rigid frame metal building on a concrete slab with interior partitions to accommodate material handling on one side and By Products on the other.
138kV / 230kV Fulton Cut Replacement	\$100,000 - \$200,000	Transmission Engineering, Equipment, Construction/Installation
Nocatee 230-26kV T2 Addition	\$4,800,000 - \$5,200,000	Substation Engineering, Equipment, Construction/Installation
Starratt 138-26kV T2 Addition - Substation	\$4,800,000 - \$5,200,000	Substation Engineering, Equipment, Construction/Installation
Oakwood Villa Circuit 555 Feeder Breaker Addition - Substation	\$400,000 - \$500,000	Substation Engineering, Equipment, Construction/Installation
SJRPP 230-26kV Distribution Substation	\$6,800,000 - \$7,200,000	Substation Engineering, Equipment, Construction/Installation
Georgia St 13kV Substation Improvements- Substation	\$9,000,000 - \$9,500,000	Substation Engineering, Equipment, Construction/Installation
BBGS - B50 Turbine Parts Warehouse	\$2,900,000 - \$3,100,000	Contractor to procure, and erect 100x125' warehouse to store capital spare parts
Kennedy 69-13.2kV T11 Addition	\$4,300,000 - \$4,400,000	Substation Engineering, Equipment, Construction/Installation
Merrill Rd T1 Replacement and 2 Feeder Breaker Additions - Substation	\$2,900,000 - \$3,100,000	Substation Engineering, Equipment, Construction/Installation
Solar PV - Miller 230kV Switchyard - Substation	\$14,000,000 - \$15,000,000	Substation Engineering, Equipment, Construction/Installation
Solar PV - Peterson 230kV Switchyard - Substation	\$18,000,000 - \$19,000,000	Substation Engineering, Equipment, Construction/Installation
Point Meadows 230-26kV T2 Addition	\$7,800,000 - \$8,000,000	Substation Engineering, Equipment, Construction/Installation
NGS - N35 Electrical Equipment Upgrades	\$150,000 - \$400,000	NGS N35 electrical demo and install



Water/Wastewater

FY25 Sourcing Initiatives



Continuing Contracts

Contract Name	Estimated Cost Range	Planned Date	Multiple Contracts
Barricade Services	\$1,500,000 - \$2,500,000	December 2024	No
General Engineering Services For Pipeline Projects And Studies Less Than 16” Pipe Diameter	\$7,000,000 - \$8,000,000	January 2025	Yes



Water/Wastewater

FY25 Sourcing Initiatives



Capital Projects

Contract Name	Estimated Construction Cost Range	Scope Description	Planned Date
STPO - Riverview Vacuum Sewer System	\$6,000,000 - \$12,000,000	Design of the vacuum sewer system in the Riverview neighborhood (multiple firms)	December 2024
Blacks Ford WRF - Expansion from 6 to 12 MGD	\$150,000,000 - \$175,000,000	Construction of the expansion of the Blacks Ford WRF from 6MGD to 12MGD through the CMAR method	January 2025
Arlington East - 8751 Bayleaf Drive - Class III - Pump and Force Main Upgrade	\$12,000,000 - \$14,000,000	Construction of a new class III pump station and approximately 3,000' of 12" force main within the exiting ROW easements	May 2025
Southwest - POW MIA Memorial Pkwy - Normandy Blvd to Parkland MPS - FM	\$1,000,000 - \$2,000,000	Construction of approximately 3,000' of 16" force main	June 2025
Royal Lakes WTP Upgrades	\$18,000,000 - \$20,000,000	Construction of a replacement high service pump building, and new generator and fuel tank, and prestressed concrete reservoirs	June 2025
Northwest WRF - 2.0 MGD	\$70,000,000 - \$90,000,000	Construction of a new 2.0 MGD WRF through the CMAR method	June 2025
Nocatee North - Reclaim Water Storage Tank	\$6,000,000 - \$8,000,000	Construction of a prestressed concrete tank and associated site updates	July 2025
Fairfax St WM (26th. St. to 17th. St.)	\$13,000,000 - \$15,000,000	Construction of 16" or 20" PVC water main along Fairfax St. between 26th St and 17th St.	July 2025
Christobel Septic Tank Phase Out	\$25,000,000 - \$30,000,000	Construction of JEA utility lines in the Christobel neighborhood and connection of JEA utility lines to lots participating in the STPO project	August 2025



Facilities and Fleet

FY25 Sourcing Initiatives



Continuing Services

Project Name	Estimated Cost Range	Scope Description	Planned Date
Facilities Pest Control	\$200,000 - \$300,000	Provide Pest Control Services for JEA facilities.	January 2024
Mold Remediation Services	\$100,000 - \$200,000	Provide mold remediation services as needed to JEA facilities.	January 2024
Facilities Automatic Transfer Switch (ATS) Maintenance and Repair Services	\$400,000 - \$500,000	Provide maintenance and repair services for Automatic Transfer Switches (ATS) at various JEA facilities.	January 2024
Light Fixtures, Bulbs and Ballasts	\$100,000 - \$200,000	Provide Light Fixtures, Bulbs and Ballasts for JEA facilities.	August 2024
Landscaping Services	\$10,000,000 - \$11,000,000	Provide Landscaping Services to JEA facilities in individual districts for three (3) years with two (2) 1-year renewal options.	January 2025
Carpet Cleaning Services	\$100,000 - \$200,000	Provide carpet cleaning services to various JEA facilities.	March 2025
Fleet Pressure Washing (Sheltered)	\$400,000 - \$500,000	Provide pressure washing services for JEA Fleet Services to clean vehicles and equipment.	April 2025



Facilities and Fleet

FY25 Sourcing Initiatives



Capital Projects

Project Name	Estimated Cost Range	Scope Description	Planned Date
Facilities - Roof Replacements - W	\$400,000 - \$500,000	PSSC Admin and other plant roofs	January 2025
Facilities - Electric and Lighting Systems - W	\$400,000 - \$400,000	Install EV chargers, Mandarin High Mast, lift station lighting	January 2025
Facilities - Plumbing Upgrades - E	\$100,000 - \$200,000	Ice machines and restroom renovations	January 2025
Facilities - Heating, Ventilation, and Air - W	\$500,000 - \$600,000	HVAC equipment and install by O&M, Ridenour install by contractor	January 2025
Facilities - Heating, Ventilation, and Air - E	\$400,000 - \$500,000	HVAC equipment and install by O&M, BBGS install by contractor	January 2025
District II Bldg. Upgrades	\$400,000 - \$500,000	District II flooring and lab and storefronts renovation and Window glazing, SOCC roll up doors, SW locker room to office.	January 2025
District II WRF New plant Entrance	\$400,000 - \$500,000	Construct new District II WRF plant entrance	January 2025
Facilities - Paving and Site Improvements - W	\$200,000 - \$300,000	Construct Lift Station Drives	January 2025
Facilities - Electrical and Lighting - E	\$300,000 - \$400,000	Substation lighting upgrades	January 2025
Facilities - Paving and Site Improvements - E	\$200,000 - \$300,000	Substation drives and parking	January 2025
Facilities - Roof Replacements - E	\$200,000 - \$300,000	Substation and KGS Warehouse	January 2025
Facilities - Building Upgrades - E	\$200,000 - \$300,000	Restroom upgrades and ice machines	January 2025
Old HQ Decommissioning - Tower - Electric	\$200,000 - \$300,000	Remove Tower JEA Logo signage on 17th story on sides of building	October 2024
Facilities - Arlington East (AE) Control Room Upgrade	\$400,000 - \$500,000	Control Room Upgrade construction.	May 2025



Professional Services

FY25 Sourcing Initiatives



Project Name	Estimated Cost Range	Scope Description	Planned Date
Leading Transformation Training for Leadership Team	\$225,000 - \$275,000	Provide training to JEA's Leadership and Extended Leadership Teams to Lead Transformation.	January 2025
Driver Training and Accident Reduction	\$100,000 - \$200,000	Provide training to improve driver behavior and reduce vehicle related incidents.	January 2025
Federal, State and local Government Relations Consulting Services	\$1,300,000 - \$1,700,000	Provide JEA with state government consulting services.	March 2025
Family and Medical Leave Act (FMLA) Administration Services	\$150,000 - \$250,000	Provide Administrative Oversight of the JEA FMLA program.	July 2025



Technology and Customer Services

FY25 Sourcing Initiatives



Project Name	Estimated Cost Range	Scope Description	Planned Date
Employee Engagement Platform	\$200,000 - \$300,000	Helps JEA to encourage, track, measure, and understand JEA's workforce engagement.	November 2024
Data Integration Platform as a Service (PaaS)	\$800,000 - \$1,200,000	Licensing for software tool to manage JEA's data integration pipeline in an efficient and secure manner.	December 2024



Technology and Customer Services

FY25 Sourcing Initiatives



Project Name	Estimated Cost Range	Scope Description	Planned Date
F5 Equipment and Five (5) Years Support/Maintenance IT Infrastructure Replace & Refresh	\$350,000 - \$450,000	Provides application security and application delivery networking (ADN).	December 2024
Public Education Services	\$18,000,000 - \$20,000,000	Advertising	December 2024
Enterprise Asset Management (EAM) Software Solution Implementer	\$1,800,000 - \$2,400,000	Solution and Integrator are separate solicitations to be included in scope of award.	January 2025
Vendor Services Payment Kiosk Lease or Purchase and Maintenance Program	\$500,000 - \$600,000	Provides customer payment kiosk equipment and services	January 2025
Learning Management System (LMS) Licensing, Implementation, Support, Maintenance, and Training	\$450,000 - \$550,000	Provides software for the delivery of educational courses, training programs, and development programs for JEA employees.	June 2025
Contact Center Interactive Voice Response (IVR) Initiatives	\$200,000 - \$300,000	Technology upgrades to improve the customer contact center experience	July 2025
Customer Experience Apps	\$200,000 - \$300,000	Technology upgrades to improve the customer contact center experience	July 2025
Metering Version (MV) 90 Upgrades	\$200,000 - \$300,000	Hardware purchase to upgrade the IT infrastructure	July 2025
Workiva Financial Reporting	\$100,000 - \$250,000	Financial Reporting Software Solution	July 2025
Audio / Video (AV) Equipment	\$30,000 - \$50,000	Refresh and Replace of existing AV equipment	July 2025
Energy Management System (EMS) Simplivity Host Replacement Hardware	\$450,000 - \$550,000	Energy Management System Support per CIP compliance	July 2025



Technology and Customer Services

FY25 Sourcing Initiatives



Project Name	Estimated Cost Range	Scope Description	Planned Date
Out of Region Data Center Hardware	\$450,000 - \$550,000	Hardware upgrades for OOR Data Center	July 2025
Information Technology (IT) Infrastructure	\$650,000 - \$750,000	Hardware replace and refresh for IT Infrastructure	July 2025
Network Equipment Replace & Refresh	\$250,000 - \$350,000	Hardware replace and refresh for IT Infrastructure	July 2025
Personal Computer (PC) and Laptop Refresh	\$650,000 - \$750,000	Hardware replace and refresh for IT Infrastructure	July 2025
Wireless Network Replace & Refresh	\$200,000 - \$300,000	Hardware replace and refresh for IT Infrastructure	July 2025
Network Detection & Response / Spec Operations	\$350,000 - \$450,000	Replacement or Expansion of Network Detection and possibly support	July 2025
Capital - First Coast Radio System (FCRS) Shelter Upgrades	\$650,000 - \$750,000	Shelter Upgrades of First Coast Radio System	July 2025
Licensed Microwaves (6Ghz)	\$250,000 - \$350,000	Provision of Licensed Microwaves per Telecom improvements	July 2025
Power Supply Replace & Refresh (Flatpacks, Batteries, etc.)	\$75,000 - \$125,000	Replace and Refresh of Power Supply Devices	July 2025
Small Cell Replace & Refresh	\$200,000 - \$300,000	Replacement and Refresh of Small Cellular	July 2025
Network Meter Reading (NMR) Growth	\$70,000 - \$100,000	Growth of JEA's of Meter Reading Network	July 2025
Residential and Small Business Payment Collections	\$80,000 - \$100,000	Customer payment collection services for residential and small businesses.	July 2025



THANK YOU!

